



KJUS

KJUS steht für innovative Premium-Sportbekleidung. Die Kollektionen Ski, Golf und Lifestyle von KJUS revolutionieren den Markt immer wieder neu. Seien Sie am Puls der Innovation und starten Sie in unserem passionierten Team. Wir suchen per sofort oder nach Vereinbarung eine/n Verkaufsrepräsentant/in KJUS Österreich.

Sales Representative KJUS Austria

(DE/EN, 100%)

Your Main Tasks

- Planning and executing company strategy across all categories (ski, golf, lifestyle) and channels (retail, KJUS stores, e-commerce) within Austria in cooperation with the President.
- Responsible for key accounts and region.
- Driving sales activities, client retention initiatives and new client acquisitions together with sales representatives, KJUS store and e-com teams.
- Budget responsibility for Austrian market in cooperation with the President, incl. annual sales and cost planning.
- Strengthen brand equity and awareness within Austria.
- Active consulting and educating of client's purchase & sales staff on KJUS products, including POS merchandising support.
- Analysis of sell-in & sell-through results across all categories and channels, including planning and executing of supporting actions in cooperation with the President.
- Observation of international & local market trends including knowledge transfer and exchange within international sales, product and marketing teams.
- Support in planning and roll-out of KJUS store retail projects.
- Responsible for showrooms, including merchandise management.
- Support of other Mainland European markets (Germany, Switzerland, France, Italy, etc.)

Your Profile

- Passion for and experience with sales and driving/traveling for work
- Connection with ski, golf, lifestyle retailers in local market
- Experience in a similar work environment and position

- Determined, hard-working, organized
- Strong knowledge of golf and ski (lifestyle a bonus)
- Motivated, enthusiastic, and service-oriented personality
- In-depth knowledge of office programs and great familiarity with modern means of communication
- Very good command of English, German and any other languages are an advantage

Konnten wir Sie begeistern? Dann sollten wir uns kennenlernen. Wir freuen uns auf Ihre vollständigen Bewerbungsunterlagen.

Jetzt bewerben

LK International AG | Suurstoffi 37 | CH-6343 Risch-Rotkreuz
Frau Jessy VALME | Human Resources Specialist LKI
Tel. +44 1480 304117

kjus.com